

Costa del Sol Reformas

PARTNER GUIDE

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PARTNER GUIDE

Partner Guide: how to work with Costa del Sol Reformas

You source, sell and manage; we renovate. This guide explains how Costa del Sol Reformas works with estate agencies and rental managers so your properties move faster and for a better price — without ever competing with your management.

We don't compete with your business

We are a renovation and construction company, not a management company or an estate agency. We don't take your clients or manage your rentals: the mandate and the relationship with the owner stay yours.

Our role is your trusted works team: we prep and renovate the property so you sell or let it better, and look good with your owners.

How we help you sell and let faster

A well-presented property sells and rents faster, and for more. We work across four common scenarios:

- Quick refurbishment before photos and viewings: paint, bathrooms, kitchens, floors and small repairs that lift value before the shoot.
- Rent-ready renovation for holiday lets: finishes that raise the listing tier and the nightly rate.
- Between-tenant turnarounds or pre-listing refreshes.
- Full turnkey renovation for the buyer who wants to move in without works.

Works between bookings, without closing the season

When the property is let, we schedule the works in the lower-occupancy periods and review the booking calendar to minimise days out of service.

For non-resident owners we coordinate access with whoever you nominate —a neighbour, the building manager or the front desk— and send you photo updates at every stage.

Why choose us as your renovation partner

These are the differentiators that make you look good with your clients:

- 500+ projects delivered on the Costa del Sol since 2010.
- 100% in-house team, no subcontractors: consistent quality and real timelines.
- Fixed price in writing, no surprises or extra invoices.
- Committed timeline in writing and a 5-year written guarantee on the works.
- Project with renders and a closed budget before we start.
- Photo updates at every stage and management of the building permits.
- Support in 9 languages for your international clients.

10% referral and discretion

If you refer a client and we close the renovation, you earn a 10% referral commission. The terms are agreed clearly and in writing from the start. We work discreetly with your clients and give you a single point of contact.

Costa del Sol Reformas · 500+ projects since 2010 · Own team · 5-year written guarantee · info@costadelsolreformas.com
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Checklist: who to renovate with (10 points)

- ☐ Fixed price in writing (not an open estimate).
- ☐ 100% in-house team, no subcontractors.
- ☐ Committed timeline in writing.
- ☐ Multi-year written guarantee on the works.
- ☐ Renders or a project before starting.
- ☐ Photo updates at every stage.
- ☐ Building-permit management.
- ☐ Remote coordination for non-resident owners.
- ☐ Multi-language support for international clients.
- ☐ Does not compete with your management or take your clients.

Frequently asked questions

Do you compete with our agency or management?

No. We are only a renovation company. We don't manage rentals or take clients; the mandate and the owner relationship are always yours.

How much is the referral commission?

If you refer a client and we carry out the renovation, you earn a 10% referral commission. The terms are agreed clearly and in writing from the start, before any work.

Can you renovate between bookings without closing the season?

Yes. We schedule works in low occupancy, review the booking calendar and minimise days out of service.

Do you work with non-resident owners?

Yes. We coordinate access with whoever you nominate and send photo updates at every stage; we support 9 languages.